

CEO Forum ***CHEC IV***

June 18, 2015
Nottawasaga Inn

Welcome

- Facilities, Safety & Schedule
- Agenda
 - Opening Comments – Ed Houghton
 - Small and Medium Size LDCs – You’re Better Than You Think – Tim Curtis
 - Break
 - Insights on Current Government Activities in the Distribution Sector – Charlie Macaluso
 - LDCs at the Crossroads: Opportunities, Considerations & Action – Mark Rodger
 - Wellington North Hydro’s Proposed Model – Food for Thought – Richard Bucknall and Jim Klujber
 - Lunch
 - Collective Action – Planning and Implementing – All Attendees
 - Summary

Objectives

- Set the stage of the challenges facing the industry
- Identify options that could be possible
- Narrowing the options to consider
- Developing initial pros and cons
- Outcomes to form the basis for future work
- Summary of deliberations and actions to share & gain further input

Opening Comments

- Ed Houghton

Small and Medium Size LDCs – You're Better Than You Think

- [Tim Curtis](#)

Insights on Current Government Activities in the Distribution Sector

- Charlie Macaluso

LDCs at the Crossroads: Opportunities, Considerations & Action

- Mark Rodger

Wellington North Hydro's Proposed Model – Food for Thought

- Richard Bucknall & Jim Klujber

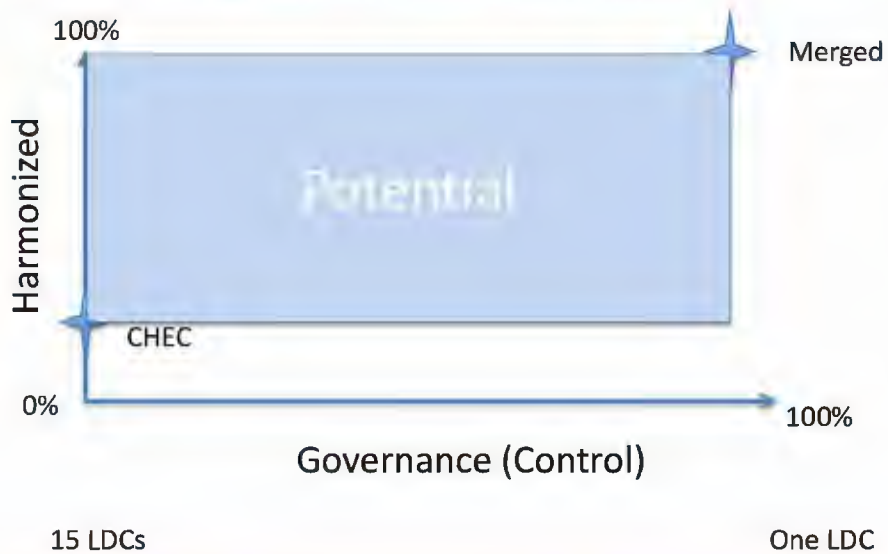
Join Me For Lunch



Objectives for this Session

- Identify options that could be possible
- Narrow the options
- Develop initial pros and cons
- Future work

Model Continuum



Process

Start with Principles



Guides Direction



Helps to define our thinking



Helps to focus models



Basis to evaluate model(s)

Principles for the New Model

- List from Participants (flip chart)
 - One word – all suggestions accepted
- Group Similar Concepts
- Define Major Principles

Principle:

- General Definition – What do we mean:

Principle: Community Value

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	Yes
Shareholder	Yes
Organization	Yes
Ministry	No
OEB	No means NO...
Keep – Yes or No	

Principle: Local Control

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	Yes
Shareholder	Yes
Organization	Yes
Ministry	No
OEB	No
Keep – Yes or No	

Principle: Profitable

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	No
Shareholder	Yes
Organization	Yes
Ministry	They don't care...
OEB	Undecided
Keep – Yes or No	

Principle: Customer Centric

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	Yes
Shareholder	Yes
Organization	Yes
Ministry	Ministry believes it's a yes...
OEB	Yes
Keep – Yes or No	

Principle: Efficient

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	Yes
Shareholder	Yes
Organization	Yes
Ministry	Yes
OEB	Yes
Keep – Yes or No	

Principle: Forward Thinking

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	Yes
Shareholder	Yes
Organization	Yes
Ministry	Yes
OEB	Yes
Keep – Yes or No	

Principle: No one left behind

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	Yes
Shareholder	Yes...
Organization	Yes
Ministry	No
OEB	No
Keep – Yes or No	

Principle: Expertise (Capacity / Sharable) **On Hold**
 How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	
Shareholder	
Organization	
Ministry	
OEB	
Keep – Yes or No	

Principle: Flexible

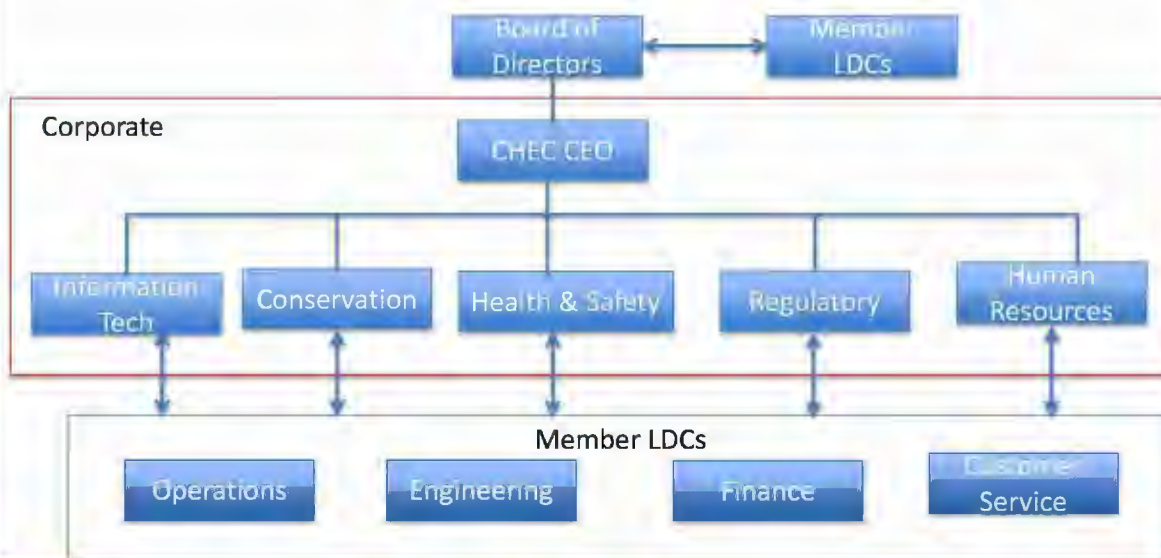
How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	Yes
Shareholder	Yes
Organization	Yes
Ministry	Yes
OEB	Yes
Keep – Yes or No	

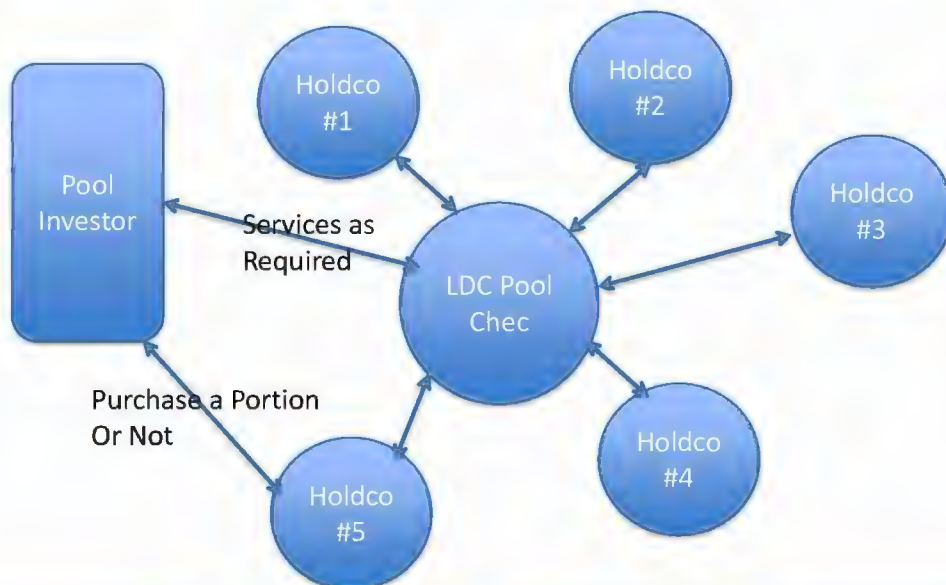
Models

- Three sample models supplied
 - Wellington North
 - Collus PowerStream
 - Lakefront

Model WN



Model CPS



Model Lakefront



The Group Design Parameters

- What elements?
- What structure?
- How much change?
- Details to be worked on over next weeks

How does it Meet Principles Defined

- Flip Chart

How Does it Fit the Perspective of:

Stakeholders	Comments
Customer	
Shareholder	
Organization	
Ministry	
OEB	
CHEC LDCs	

Public Relations

< 30,000 Invited to July 9th (book rooms)

Shareholders

Boards

Staff

Business Associates

Social Media



Government

MPPS

To support our actions

We need to communicate over and over again

Next Actions