TOWN OF COLLINGWOOD

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Sandra Cooper Mayor

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Amaizeingly Green Products (AGP) Briefing Summary:

- Started as an ethanol retrofit project to meet Ontario and Canada's biofuel mandate.
 - Made environmental sense to locate a plant in Collinwood:
 - 15,000 bushels a day of local corn milled (less than 90 minute drive by truck from producing farms).
 - Would travel much further without AGP increasing emissions/lowering local farming income.
 - 35,000 head of cattle fed annually, again locally.
 - 100% of ethanol used in Ontario, less than 100 minute shipment to blending terminals.
- **Good story however AGP evolved into much more** building on AGP's wet mill process (only one in Canada).
- AGP saw opportunity to turn standard ethanol wet mill streams into green products.
 - Largest natural/biodegradable weed and feed lawn fertilizer manufacturer in Canada.
 - Helping meet Ontario's mandate to limit hydrocarbon pollution into soil and ground water.
 - Market ready on a natural/biodegradable Kitty Litter product.
 - Brewer's yeast to pet food markets.
 - \circ $\,$ Corn germ to corn oil markets.
 - Corn fiber to cattle feed markets.
- Equivalent of ~60% of corn to ethanol, ~40% back into AG feed, pet feed, human feed and fertilizer.
 - Very unique plant.

This results into a total investment to date of ~ \$65.0 million and 80 full time staff.

AGP – the creative ethanol wet mill makes excellent environmental sense in Collingwood.

Without AGP:

- Corn shipping emissions increase, longer shipping time required to get to market.
- Farmer netbacks decrease, which over time likely leads to decreased efficiency farms.
- Cattle feed would be "corn" instead of a "co-product" of AGP's process or a co-product would be shipped in from abroad (more emissions).
- Natural fertilizer production 90 minutes to the GTA, decreases shipping emissions to Ontario overall (shortest distance to largest market).
- Ethanol production close to GTA, less shipping emissions.
- Creative management seeking to extract all the natural benefits of every corn kernel.
 - Many larger mills cannot be bothered and/or it is difficult to fine tune production to focus on the "green products".

Our request:

AGP's past has been difficult due to past management and past local political environments. Management has been changed and most would say AGP has become a great corporate citizen, building month on month over the last 3 years. AMEC Earth and Environmental (a leading environmental engineering firm) has stated in their opinion (based on their very detailed understanding on Ontario legislation) AGP is in compliance for air and noise emissions.

OMAFRA has approved a capital and operating grant in the past, to allow AGP to increase volumes to improve operation efficiencies ~ 20% increase in capacity and 1.1 million in capital and up to 110K/month operating. The approval was put on hold due to past concerns with AGP's emissions and compliance questions with the MOE. OMAFRA has now stated they would like to cancel the approval all together. If the MOE is able to support AGP with a your counterparts at OMAFRA there is a chance the capital and operating grant can be executed and AGP has a much better chance of surviving in Collingwood in a competitive environment. A statement such as "AGP is in compliance 99 plus percent of the time and past issues (are resolved) should not impact a decision of this magnitude." could allow AGP to solidify earlier promised arrangements. We are making the request of you due to the importance of AGP to our local economy.

Thank you

Mayor Sandra Cooper