

Message

From: Sandra Cooper [/O=TOC/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=SCOOPER]
Sent: 3/1/2011 8:01:10 AM
To: 'paulbonwick@compenso.ca' [paulbonwick@compenso.ca]
Subject: Re: Please expand on these asap

Paul

I believe it is bang on. There is some spelling which requires correction if I am to pass this along to MoE. Do I have permission to forward to Ed?

Sandra

~~~~~  
 Sent from Blackberry Mobile Device

Sandra Cooper  
 Mayor

Town of Collingwood  
 Office of the Mayor  
 97 Hurontario Street  
 Box 157  
 Collingwood, ON  
 L9Y 3Z5

Email: scooper@collingwood.ca  
 Phone: 705.445.8451 ext 3226  
 Fax: 705.445.2448  
 Mobile: 705.441.4642

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**From:** Paul Bonwick [mailto:paulbonwick@compenso.ca]  
**Sent:** Tuesday, March 01, 2011 07:46 AM  
**To:** Sandra Cooper  
**Subject:** Fw: Please expand on these asap

Sincerley,  
 Hon. Paul Bonwick P.C.  
 -Sent from my Blackberry.

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**From:** "Daryl Dorchak" <dorch37@comcast.net>  
**Date:** Mon, 28 Feb 2011 18:04:12 -0500  
**To:** 'Paul Bonwick' <paulbonwick@compenso.ca>; [REDACTED]  
**Subject:** RE: Please expand on these asap

AGP in a nutshell:

- Started as an ethanol retrofit project to meet Ontario and Canada's biofuel mandate.
  - Made environmental sense to locate a plant in Collinwood:
    - 15,000 bushels a day of local corn milled (less than 90 minute drive by truck).
      - Would travel much further without AGP – increasing emissions/lowering local farming income.
    - 35,000 head of cattle fed annually, again locally.
    - 100% of ethanol used in Ontario, less than 100 minute shipment to blending terminals.

- **Good story but AGP evolved into more**, building on AGP's wet mill process (only one in Canada).
- AGP saw opportunity to turn standard ethanol wet mill streams into green products.
  - Largest natural/biodegradable weed and feed lawn fertilizer manufacturer in Canada.
    - Helping meet Ontario's mandate to limit hydrocarbon pollution into soil and ground water.
  - Market ready on a natural/biodegradable Kitty Litter product.
  - Brewer's yeast to pet food markets.
  - Corn germ to corn oil markets.
  - Corn fiber to cattle feed markets.
- Equivalent of ~60% of corn to ethanol, ~40% back into ag feed, pet feed, human feed and fertilizer.
  - Very unique plant.

Resulting in total investment to date of ~ \$65.0 million. 80 full time staff.

AGP – the creative ethanol wet mill makes excellent environmental senses in Collingwood....without AGP:

- Corn shipping emissions increase, longer shipping required to get to market.
- Farmer netbacks decrease, which over time likely leads to decreased efficiency farms.
- Cattle feed would be "corn" instead of a "co product" of AGP's process or a co product would be shipped in from abroad (more emissions).
- Natural fertilizer production 90 minutes to the GTA, decreases shipping emissions to Ontario overall (shortest distance to largest market).
- Ethanol production close to GTA, less shipping emissions.
- Creative management seeking to extract all the natural benefits of every corn kernel.
  - Many larger mills cannot be bothered and/or it is difficult to fine tune production to focus on the "green products".

The ask:

AGP's past has been difficult both due to past management and past local political environments. Management has been changed and most would say AGP has become a good/great corporate citizen, building month on month over the last 3 years. AMEC Earth and Environmental (a leading environmental engineering firm) has stated in their opinion (based on their very detailed understanding on Ontario legislation) AGP is in compliance for air and noise emissions.

OMAFRA has approved a capital and operating grant in the past, to allow AGP to increase volumes to improve operation efficiencies ~ 20% increase in capacity. 1.1 million in capital and upto 110K/month operating. The approval was put on hold due to past concerns with AGP's emissions and compliance questions with the MOE. OMAFRA has now stated they would like to cancel the approval all together. If the MOE is able to support AGP with a your counterparts at OMAFRA there is a chance the capital and operating grant can be executed and AGP has a much better chance of surviving in Collingwood in a competitive environment. A statement such as "AGP is in compliance 99 plus percent of the time and past issues (our resolved) should not impact a decision of this magnitude." could allow AGP to solidify earlier promised arrangements. We are making the ask of you due to the importance of AGP in our local economy.

█/Paul, anything to add? Let me know and I can do so ASAP. Thanks

Thank - you

Daryl R. Dorchak

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**From:** Paul Bonwick [mailto:paulbonwick@compenso.ca]

**Sent:** Monday, February 28, 2011 4:31 PM

**To:** █ 'Daryl R. Dorchak'

**Subject:** Please expand on these asap  
**Importance:** High

Hon. Paul Bonwick, P.C.

**Compenso Communications Inc.**

186 Hurontario St., Suite 203  
Collingwood, ON  
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Ph:705.445.8540  
F: 705.443.8668

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**From:** [REDACTED]  
**Sent:** Monday, February 28, 2011 3:57 PM  
**To:** Paul Bonwick; Daryl Dorchak  
**Subject:** RE: Meeting Request

OK - the short of it is that our environmental consultant, AMEC Earth and Environmental, believes we are in compliance and will write us a simple letter to that effect, detailing why they think we are in compliance.

We are not 100%, beyond a shadow of a doubt in compliance. In the absolutely worst case scenario, we are within a small margin of error (+/- 10%) of 1 odour unit.

AMEC notes that the standard is not 1.0 odour units but 1 odour unit, and that the MOE is being very sticky by hanging their hat on 0.1 odour units, especially so given that odour is very subjective thing to measure.

Investment to date is 65 million..refit, initial investment, continued new investment.

Largest natural environmentally friendly biodegradable fertilizer in Canada.

Helps contribute to the Federal and Provincial commitment to ethanol consumption.

All ethanol stays in Ontario...reducing environmental foot print. Very few producers can make that statement

We purchase 15,000 bales of corn per year.

All Corn purchased within a 90 minute drive (all Ontario). Environmental impact reduction.

We feed 35,000 head of cattle in Ontario annually..feed all stays in Ontario.

Min of Ag stated they wanted to ensure we are compliant prior to giving any further funds

What do we need the minister to understand.

Thanks,  
[REDACTED]

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**From:** Paul Bonwick [mailto:paulbonwick@compenso.ca]  
**Sent:** Monday, February 28, 2011 2:13 PM  
**To:** 'Daryl R. Dorchak'; [REDACTED]  
**Subject:** FW: Meeting Request  
**Importance:** High

FYI

We are schedule to speak with Ed and Sandra at 4 pm this afternoon.  
I would recommend we have a follow up discussion on the Heritage Dinner file post briefing.  
Thanks,  
Paul  
Hon. Paul Bonwick, P.C.

**Compenso Communications Inc.**

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**From:** Paul Bonwick [mailto:paulbonwick@compenso.ca]  
**Sent:** Monday, February 28, 2011 2:12 PM  
**To:** [REDACTED]  
**Subject:** FW: Meeting Request  
**Importance:** High

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**From:** Paul Bonwick [mailto:paulbonwick@compenso.ca]  
**Sent:** Monday, February 28, 2011 2:00 PM  
**To:** [REDACTED]  
**Subject:** Meeting Request  
**Importance:** High

Hi [REDACTED]  
Thanks for getting back to me so quickly. Please forward this note on to [REDACTED] Any accommodation you may offer would be very much appreciated.  
Thanks,  
Paul  
Hon. Paul Bonwick, P.C.

**Compenso Communications Inc.**

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